

EXHIBIT III
MICHIGAN EXPERIENCE RATING PLAN MANUAL
PART FIVE

Effective January 1, 2011

TABLE OF BALLAST VALUES

APPLICABLE TO ALL POLICIES

Expected Losses	Ballast Values	Expected Losses	Ballast Values	Expected Losses	Ballast Values
0 - 33,886	15,750	1,087,387 - 1,118,868	126,000	2,189,567 - 2,221,062	236,250
33,887 - 58,322	18,900	1,118,869 - 1,150,351	129,150	2,221,063 - 2,252,557	239,400
58,323 - 86,398	22,050	1,150,352 - 1,181,835	132,300	2,252,558 - 2,284,053	242,550
86,399 - 116,017	25,200	1,181,836 - 1,213,320	135,450	2,284,054 - 2,315,549	245,700
116,018 - 146,356	28,350	1,213,321 - 1,244,806	138,600	2,315,550 - 2,347,045	248,850
146,357 - 177,077	31,500	1,244,807 - 1,276,292	141,750	2,347,046 - 2,378,541	252,000
177,078 - 208,019	34,650	1,276,293 - 1,307,779	144,900	2,378,542 - 2,410,037	255,150
208,020 - 239,102	37,800	1,307,780 - 1,339,266	148,050	2,410,038 - 2,441,533	258,300
239,103 - 270,278	40,950	1,339,267 - 1,370,755	151,200	2,441,534 - 2,473,030	261,450
270,279 - 301,520	44,100	1,370,756 - 1,402,243	154,350	2,473,031 - 2,504,526	264,600
301,521 - 332,809	47,250	1,402,244 - 1,433,732	157,500	2,504,527 - 2,536,023	267,750
332,810 - 364,134	50,400	1,433,733 - 1,465,222	160,650	2,536,024 - 2,567,520	270,900
364,135 - 395,486	53,550	1,465,223 - 1,496,712	163,800	2,567,521 - 2,599,016	274,050
395,487 - 426,860	56,700	1,496,713 - 1,528,203	166,950	2,599,017 - 2,630,513	277,200
426,861 - 458,251	59,850	1,528,204 - 1,559,694	170,100	2,630,514 - 2,662,010	280,350
458,252 - 489,655	63,000	1,559,695 - 1,591,185	173,250	2,662,011 - 2,693,507	283,500
489,656 - 521,071	66,150	1,591,186 - 1,622,676	176,400	2,693,508 - 2,725,004	286,650
521,072 - 552,497	69,300	1,622,677 - 1,654,168	179,550	2,725,005 - 2,756,501	289,800
552,498 - 583,930	72,450	1,654,169 - 1,685,660	182,700	2,756,502 - 2,787,998	292,950
583,931 - 615,370	75,600	1,685,661 - 1,717,153	185,850	2,787,999 - 2,819,495	296,100
615,371 - 646,816	78,750	1,717,154 - 1,748,646	189,000	2,819,496 - 2,850,993	299,250
646,817 - 678,267	81,900	1,748,647 - 1,780,139	192,150	2,850,994 - 2,882,490	302,400
678,268 - 709,722	85,050	1,780,140 - 1,811,632	195,300	2,882,491 - 2,913,988	305,550
709,723 - 741,181	88,200	1,811,633 - 1,843,125	198,450	2,913,989 - 2,945,485	308,700
741,182 - 772,643	91,350	1,843,126 - 1,874,619	201,600	2,945,486 - 2,976,982	311,850
772,644 - 804,109	94,500	1,874,620 - 1,906,113	204,750	2,976,983 - 3,008,480	315,000
804,110 - 835,576	97,650	1,906,114 - 1,937,607	207,900		
835,577 - 867,047	100,800	1,937,608 - 1,969,101	211,050		
867,048 - 898,519	103,950	1,969,102 - 2,000,596	214,200		
898,520 - 929,993	107,100	2,000,597 - 2,032,091	217,350		
929,994 - 961,469	110,250	2,032,092 - 2,063,585	220,500		
961,470 - 992,946	113,400	2,063,586 - 2,095,080	223,650		
992,947 - 1,024,425	116,550	2,095,081 - 2,126,575	226,800		
1,024,426 - 1,055,905	119,700	2,126,576 - 2,158,071	229,950		
1,055,906 - 1,087,386	122,850	2,158,072 - 2,189,566	233,100		

For Expected Losses greater than 3,008,480, the Ballast Value can be calculated using the following formula (rounded to the nearest 1):

$$\text{Ballast} = (0.10)(\text{Expected Losses}) + 2500(\text{Expected Losses})(6.30) / (\text{Expected Losses} + (700)(6.30))$$

$$\text{Cap on Modifications} = 1 + (0.00005)\{(\text{Expected Losses}) + (2)(\text{Expected Losses}) / (6.30)\}$$